

Who We Are



We Help Heroes Save Lives

A Satellite Communication Company GlobaFone was founded in 1998 as a global provider of cellular services and quickly began offering satellite handhelds and services as the demand for uninterrupted global communication became necessary for organizations and individuals worldwide. Engaging the first two major handheld satellite networks, Globalstar and Iridium, GlobaFone thus added Inmarsat's well established Mini-M, followed by BGAN service, and Thuraya offerings upon their launch. As a result, GlobaFone has transformed into a full-service Iridium and Inmarsat Service Provider as well as a Globalstar STAR dealer and reseller of Thuraya services.

The GlobaFone Advantage

Implementing disaster recovery plans, designing business continuity protocols, and maintaining a modern and affordable satellite communication solution have become a necessity for most government agencies and businesses. Interruptions to corporate operations, federal and municipal duties, and day to day exchanges are not acceptable when mobile communications are so readily available.

Your SatCom Partner

Designing and maintaining a dependable satellite communication solution can be complicated however, and understanding where to start is not always a straightforward process. With GlobaFone, our clients can be certain they are partnering with experts who will provide strong advice and certain recommendations when it comes to handhelds, data devices, and services.

Industry Knowledge and Exclusive Value Adds:

- **24/7 customer service** and complete account management. Your organization will always maintain a single point of contact for all of your customer service requirements including repairs, returns, invoicing, technical inquiries, and ordering requirements.
- GlobaFone allows **airtime pooling** on all Iridium service plans in which minutes may be pooled monthly or annually enabling more flexibility and overall cost savings. No other provider offers these solutions.
- **User friendly phone kit** is provided with all phone orders so all you need to do is turn your phone on and make calls. We organize the phone and accessories in nylon padded GlobaFone bag, install SIM card, install and charge the battery, remove PIN code, make and receive a test call, and include a laminated card with basic functionality.
- **Local Numbers** enables simplified calling with an area code of your choice reducing caller dialing confusion.
- **Customer education** is available via newsletters, industry updates, and promotional product information via our website offering discounts, and new devices.

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We Have Covered the World with Satellite Solutions



Global Reach At GloboFone, we routinely provide agencies and enterprises the world over with well designed communication plans rendering redundancy programs and fine-tuning disaster management agendas. Whether your organization requires straightforward handhelds or more robust strategies and airtime plans, our industry focus and experience enables our team to design and implement a big picture strategy across your network. Helping you find ways to **optimize satellite phone plans, transfer data, track cargo or remote employees, and enabling communication** during emergency situations without interruption is our ultimate goal.



GLOBALFONE CLIENTS

that look to GloboFone for satellite communication solutions including:

- Federal Government
- State & Local Governments
- Non-profit Agencies
- Defense
- Global Enterprise

Award Winning Provider

GloboFone is an award winning satellite service provider catering to government, corporate and military clients across the globe.

Our offerings are among the most comprehensive in the industry and include satellite phones, remote data solutions, and service plans from the most respected networks in the industry including Iridium, Inmarsat, Thuraya, and Globalstar.

Recognized as a certified Government Service Administration (GSA) provider via Schedule GS-35F-0074W, GloboFone is also a two time winner of the

GSA's Industry Partner Service Excellence Award.

Delivering Customized Disaster Planning and Business Continuity

Disaster planning and business continuity development remain GloboFone's primary mission. Implementing handhelds, data devices, and service plans are all in a day's work, but uncovering an organization's communication problem's is critical to our development plan. We have assisted agencies and organizations during disasters such as Hurricane Katrina and NASA after the Columbia disaster.

